

The logo features the text 'NYX Technology' in a bold, sans-serif font. 'NYX' is white and 'Technology' is yellow. Below the text is the tagline 'Simplifying and innovating the Digital Ecosystem' in white. The background is dark blue with large, colorful, wavy shapes in shades of cyan, yellow, orange, and red. There are also several circular elements, including a small purple circle and a larger blue circle with a white center.

# NYX Technology

— Simplifying and innovating the Digital Ecosystem —

# Annexure



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# About Us



NYX Technology, a leading corporate knowledge hub in Kolkata, promulgates knowledge and skills to client at par with latest trends reigning the current business sector. Ever since our inception in the year 2019, we have accomplished our goal to make a mark as a Premier Knowledge Hub.

We aspire in delivering best of the class business solutions that use sustainable and next-generation technologies to ensure your business stays a step ahead of the competition. So, let's explore the advantages while having our new framework model on next few slides.

# Our Mission / Vision



## Mission



Client Satisfaction, On-Time Quality Delivery, Reliability & Value Addition

Support Community Building on Digital Platform

Employee and Partner Satisfaction

Continuous Development



## Vision



With in 2030, NYX Family Aspires to Build a No-1 Innovative Consulting Hub.

We aspire to be the Benchmark of Excellence and Strive to make our People Grow into Better Professionals.

To Support a New India Initiative by generating More Employment.


# Our Org Structure




# What We Do



**Product Design**



**AMS**  
Support  
Documentation Management



**Staff Augmentation**  
Staffing Consulting

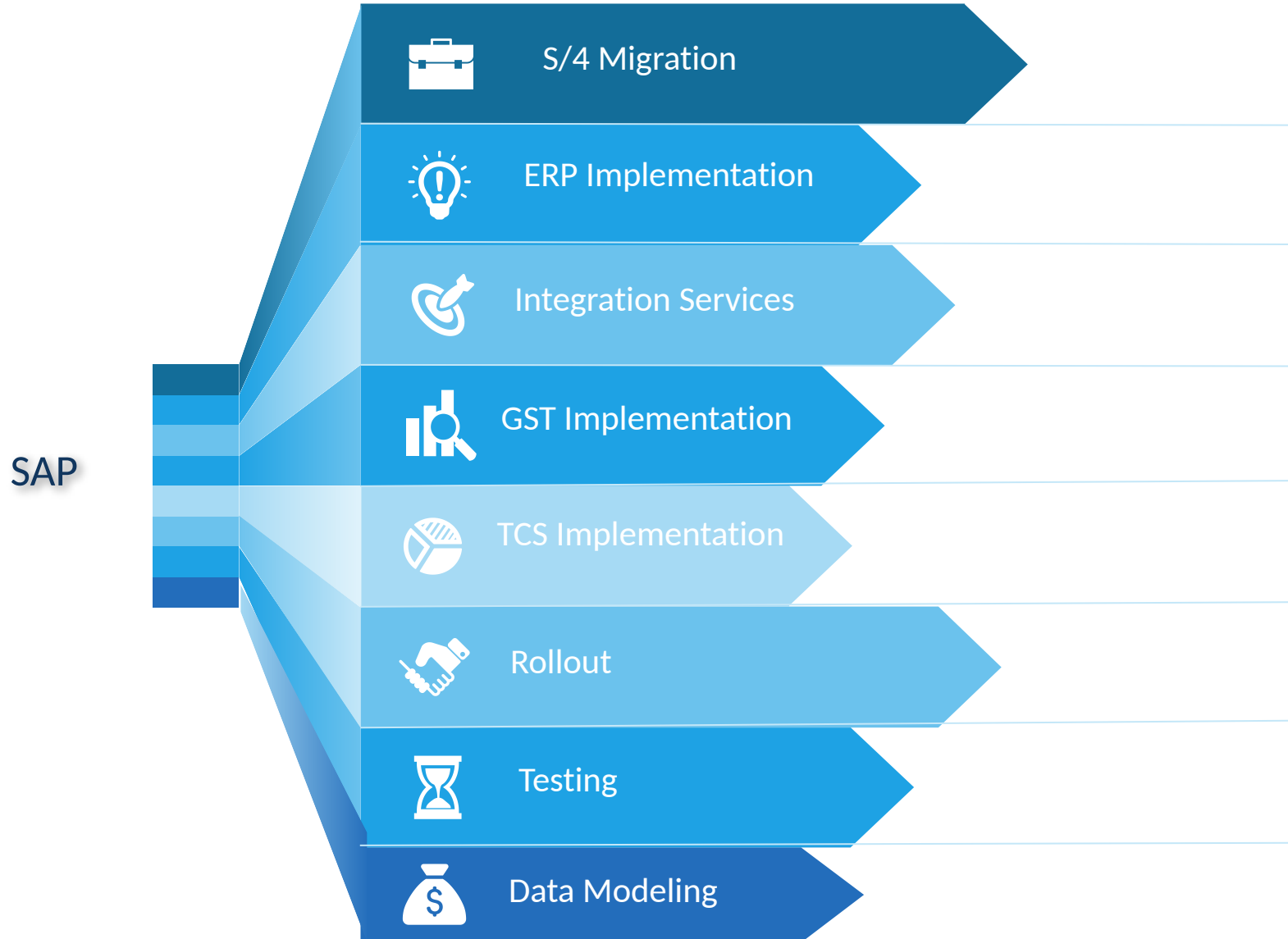


**IT Consulting & Advisory**  
SAP and Non- SAP



**Corporate Training**  
Workplace Learning  
Activities Design

# IT Consulting & Advisory



# Application Management Support Services



**01**

**Optimized Cost**

Affordable Consulting Cost of Delivery Team



**03**

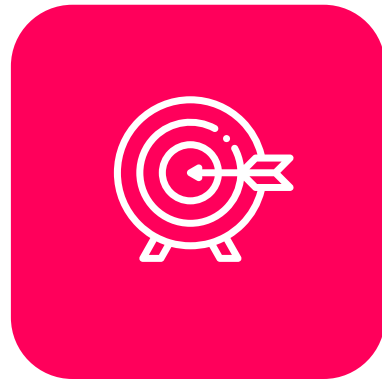
**Custom Services**

Hybrid & Flexible Delivery Support Model  
Document Management  
Continuous Service Improvement

**02**

**Geographical & Time Zone**

Coverage of all Time Zone



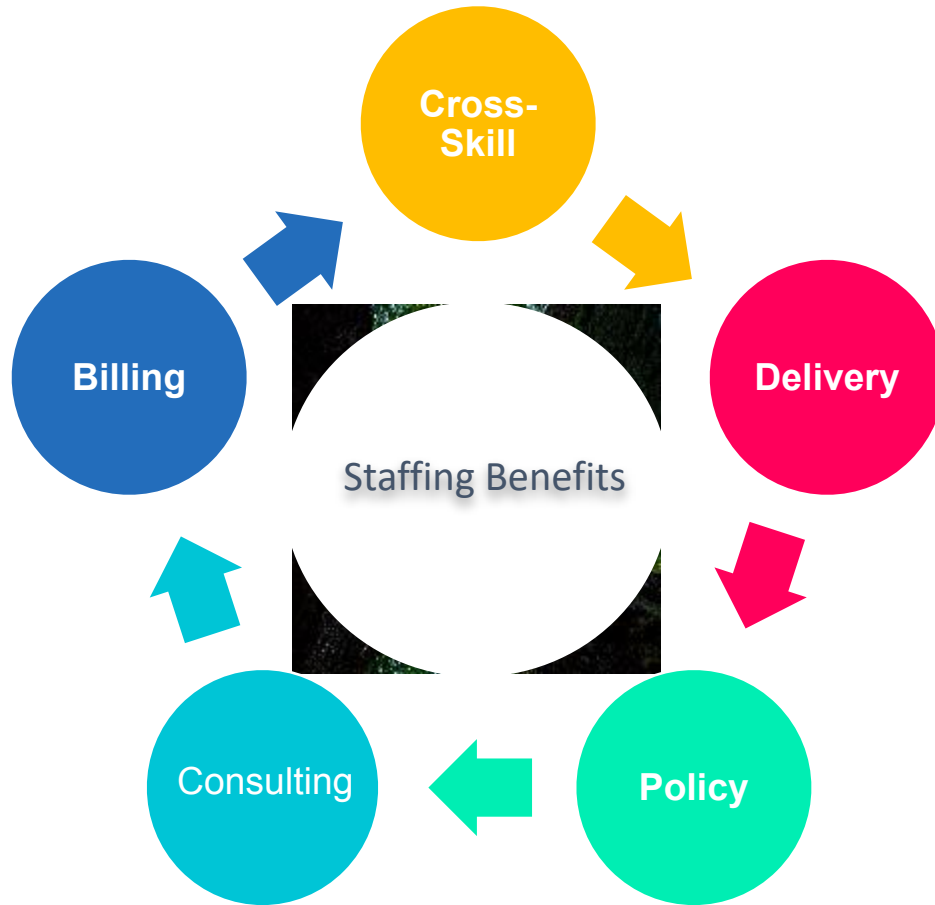
**04**

**Reliability & Excellence**

.Flexibility and Adaptability across changing Business Needs



# Staffing Augmentation



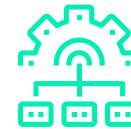
## Cross-Skilled Resources

Most of our experienced consultants are having cross module knowledge.



## Delivery

Standard and On-time Delivery



## Business Policy

Within 7 days Replacement of resources



## Staffing Consulting

Expert Advise on Project and resource basis



## Billing

Hourly and Monthly basis

# Corporate Training



1 Hands-On Training

2 Offline Help On Assignments

3 Multiple Expert on a Single Session

4 End User Training



5 Corporate Training

6 Easy Language

7 Interactive Sessions

8 Client Satisfaction

# Product Design



## E-Procurement System



.100 % Client Satisfaction

## E-Invoice



Expertise

## E-Waybill



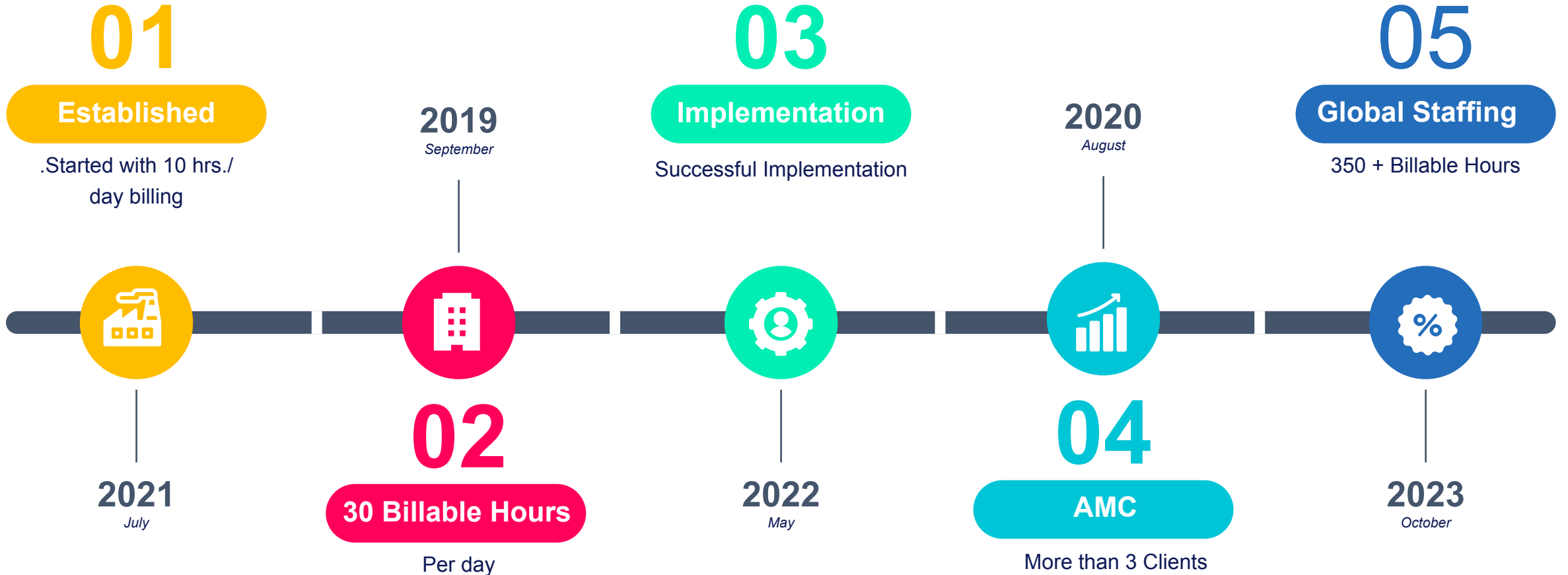
Resource Strength.

## E-Pettycash



On-Time Project Completion.

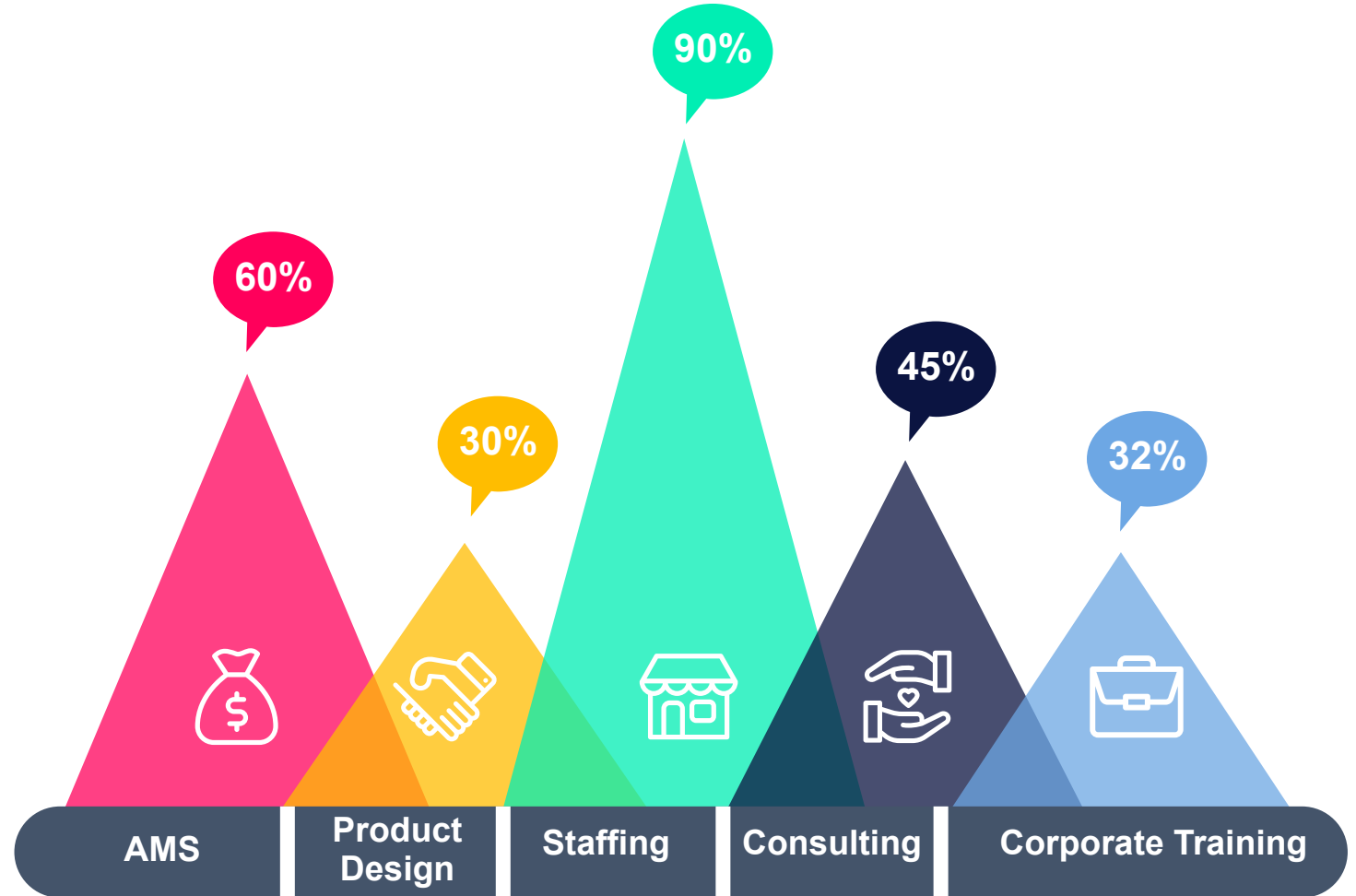
# The Journey



# Q3 Growth Rate



- Smart Planning
- Expert People
- Right Communication
- Risk Management
- Meet the Deadline
- Evaluation
- Client Satisfaction

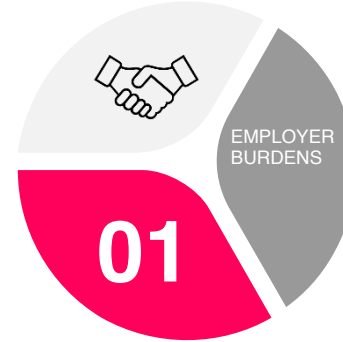
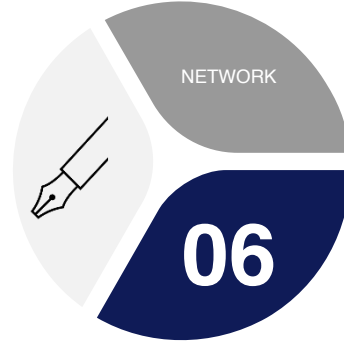


# Why NYX ?



## Network

We have a strong Network of 1200+ SAP Consultants

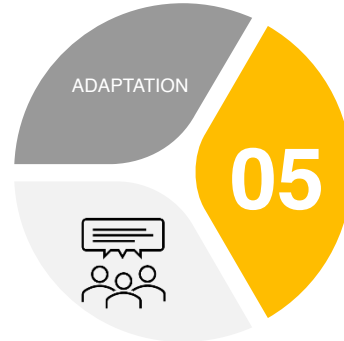


## Employer Burdens

Individual can adapt more quickly to the processes of an organization than two separate organizations can align with each other.

## Adaptation

Individual can adapt more quickly to the processes of an organization than two separate organizations can align with each other



NYX

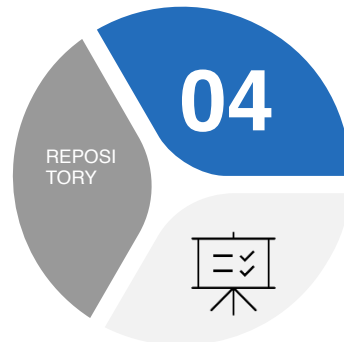


## Skill Development

Avoids the cost of investing in internal skill development. New skill set addition to the team, a company can take advantage for the completion of their IT projects.

## Repository

As we already have a bigger repository of a known and possible business problems with different industrial experiences, hence it is easy for us to provide quick & on-time solutions.



## Readiness

We are always ready to meet aggressive project timelines when an active project has a need for more resources in order to be completed on time, staff augmentation is typically the best option, and is often the only option.

# Proposed Benefit Model



We provide a vision to our customers on how they can utilize their budget optimally and get benefited.



**COST Benefit**



**QUALITY**

We never compromise on the quality, because it's highly essential for a long-term product performance.

Taking advantage of time is the smartest way to improve quality, it also helps to accomplish the task before schedule.



**ON TIME**



**FLEXIBLE BUDGET**

Flexibility in the budget area gives our customers a freedom to utilize the time and money in proper way.

# Proposed Benefit Model



This model will save both your time and money

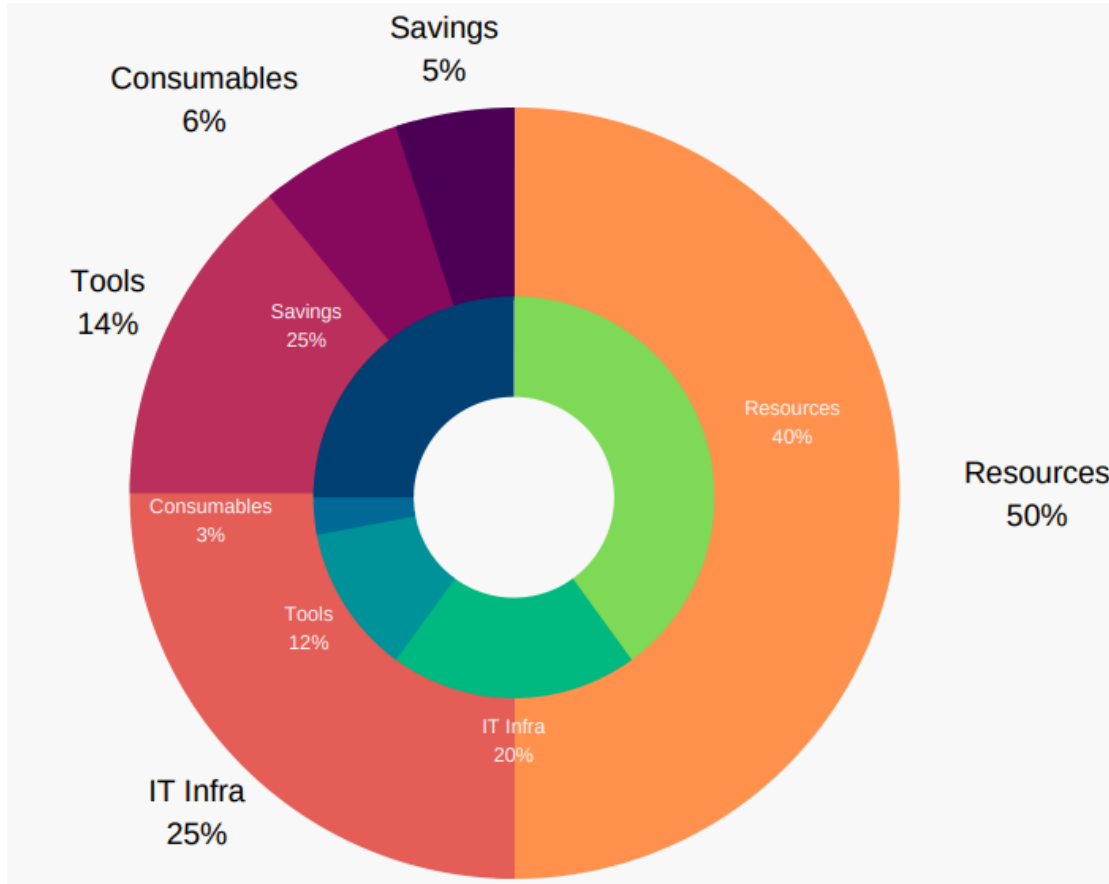
In our Efficient Business Framework, we like to discuss a few key areas that are solely responsible to bring benefits. We are mostly highlighting the lacking area that could be improved to eliminate such non-productive business pains and gives you complete visibility.

Area of improvement also consider the use of advanced technologies including predictive analysis and task management tools which also assist in improving your business,





# Cost Benefit

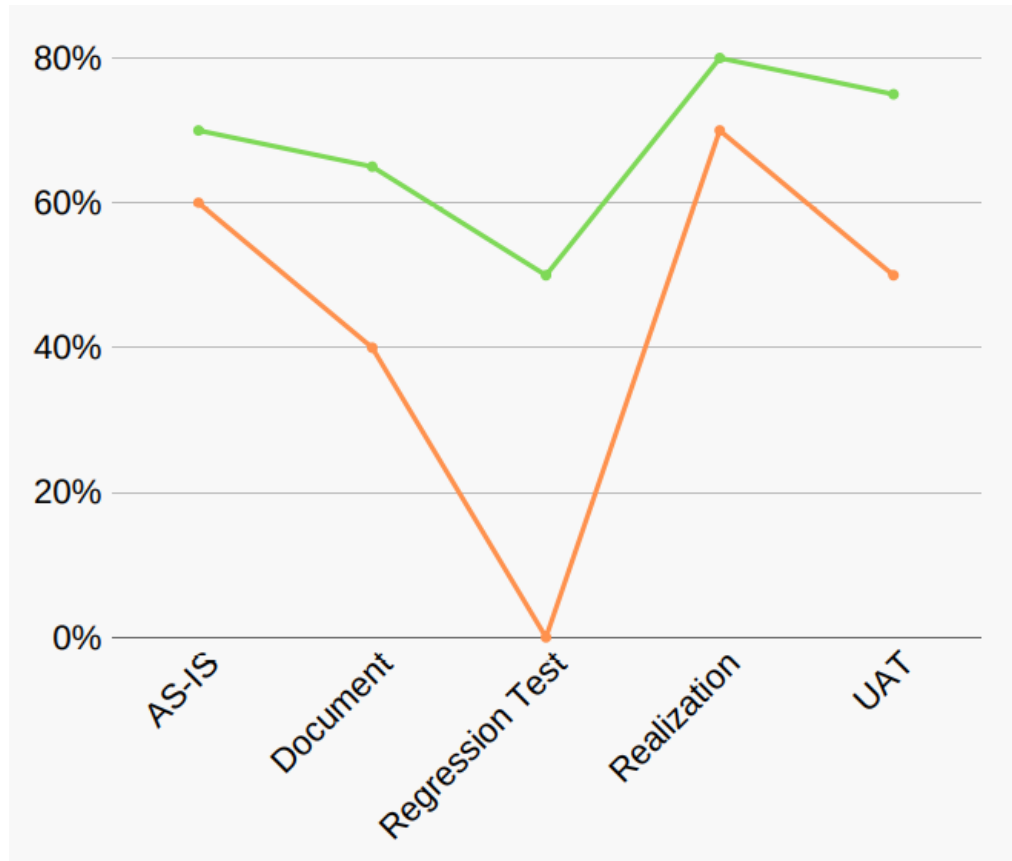


Minimizing cost is a significant challenge for every business model

Here we focus on expenses area of the budget, mostly where we can improvise with our advanced business model.

You can review and understand the visualized data of how this businessmodel minimizes your cost areas.

# Quality



Performance of solution has a bigger impact than you realize

We have seen that the effective performance in comparison with our agile strategy and the traditional methodology on a milestone base implementation scenario where we highlight the reason for poor quality

# Flexible Budget



|                           | Hourly Based          | Dedicated             | Enterprise       | Contractual/Pre-agreed Services |
|---------------------------|-----------------------|-----------------------|------------------|---------------------------------|
| <b>Workplace</b>          | Remote                | Remote or On Premise  | On Premise       | Documentation                   |
| <b>Billing Rate</b>       | Hourly                | As per Contract       | Monthly Fixed    | On-Time Delivery                |
| <b>Consultants</b>        | NYX will provide      | As per Client         | As per Client    | Quality Delivery                |
| <b>Quality Services</b>   | Yes                   | Yes                   | Yes              | User Training                   |
| <b>Availability</b>       | Within Serviced Hour  | 24x7                  | 24x7             | Handover                        |
| <b>Infrastructure</b>     | Not Required          | May be Required       | Required         |                                 |
| <b>Ramp up/ down time</b> | Within 24 hours       | With in 7 days        | With in 7 days   |                                 |
| <b>Engagement time</b>    | Less than or 3 months | Between 3 to 6 months | 6 months or more |                                 |

# Overall Competency



## ERP & Non-ERP Competency

| Module           | Lead Consultant | Sr. Consultant | Assistant Consultant | Resource Count |
|------------------|-----------------|----------------|----------------------|----------------|
| ABAP             | 3               | 5              | 3                    | 11             |
| FI-CO            | 2               | 3              | 1                    | 6              |
| SD               | 2               | 2              | 1                    | 5              |
| MM               | 1               | 2              | 2                    | 5              |
| PP               | 1               | 1              | 1                    | 3              |
| QM               | 1               | -              | 1                    | 2              |
| PM               | 1               | 1              | -                    | 2              |
| HCM              | 1               | 1              | -                    | 2              |
| UI5/FIORI        | 2               | 1              | -                    | 3              |
| BASIS            | 1               | 1              | -                    | 2              |
| BI/BO BW, Lumira | 1               | 1              | -                    | 2              |

# Our Valued Clients



# Our Valued Clients



# Case Study – ERP Implementation



**Client:** Jaiprakash Hospital and Research Centre Pvt Ltd

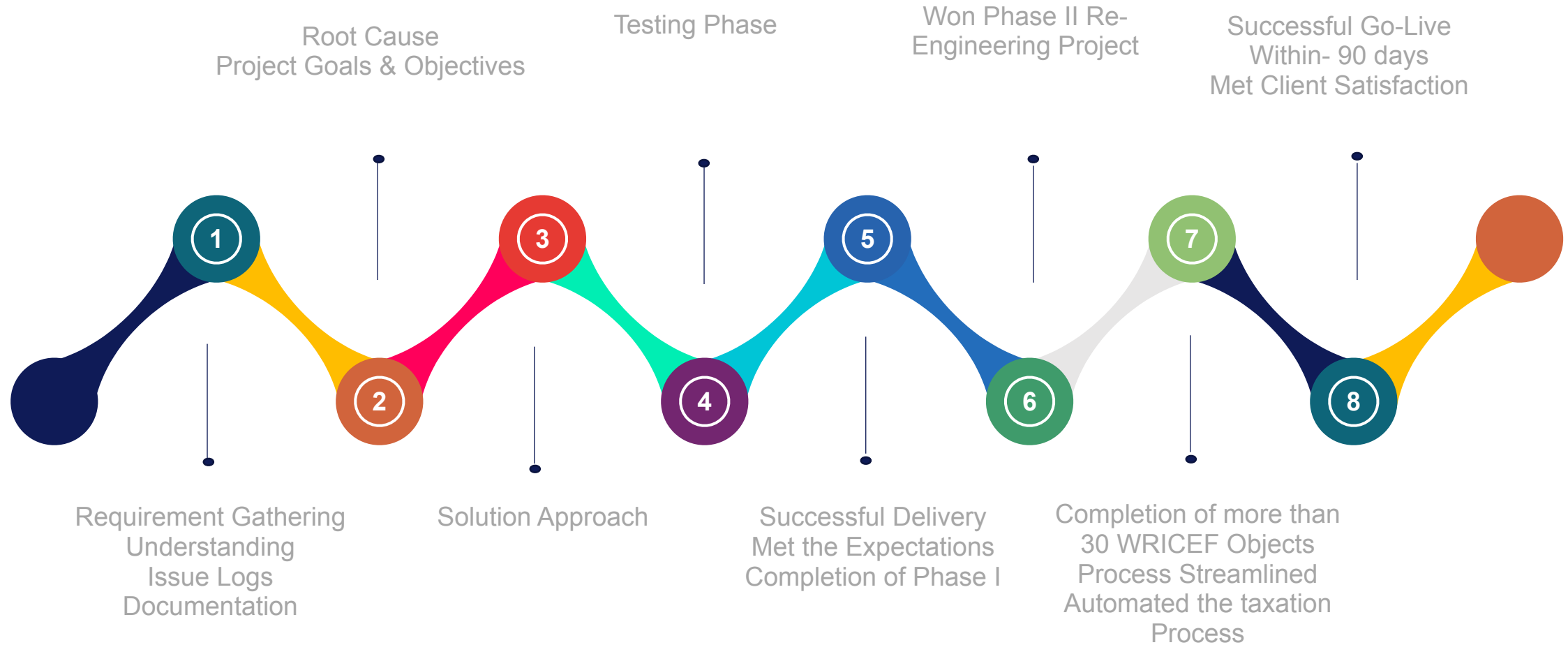
**Client's Core Business:** It is basically a 300 bedded multi-speciality hospital and research centre situated in Roukela, Odisha.

**Problem Statement:** JPHRC hired an ERP Vendor for company wide ERP implementation to support their growing business. For one year the implementation was going on without any visibility to stakeholders. JPHRC stakeholders decided to engage NYX to assess the situation and then re-implement the entire process.

## Impact on Business:

- Business had to continue using the outdated legacy system with shortage of business functionality.
- Some of the major business functions were executed manually as legacy system was not supporting these functions, such as inventory, forecasting, budgeting, field services and also different management reports etc.
- Finance process was not streamlined.
- Material procurement process and Inventory management process was not streamlined.
- The engaged vendor cost was very high, which was impacting operational cost.

# Case Study – ERP Implementation





# Case Study – ERP Implementation



## NYX's Approach:

- Root cause analysis to identify the GAP for every business process.
- Business process mapping and the deviation from the industry standards.
- Reducing the customization by changing the business process close to industry standard and mitigated the risk by the training to use on industry standards.
- Integration with few non SAP system established where data from 3rd party software like HMIS come to SAP.
- Some automation in major finance process like vendor management, Supplier payment, Bank reconciliation, salary accounting to ease user involvement in those process.
- Implemented GST solution in system from entry to filing process for smooth and automated taxation process in system.
- Prepared different management reports and forms.
- Senior & Junior Consultant combination we have implemented this project with minimum cost.

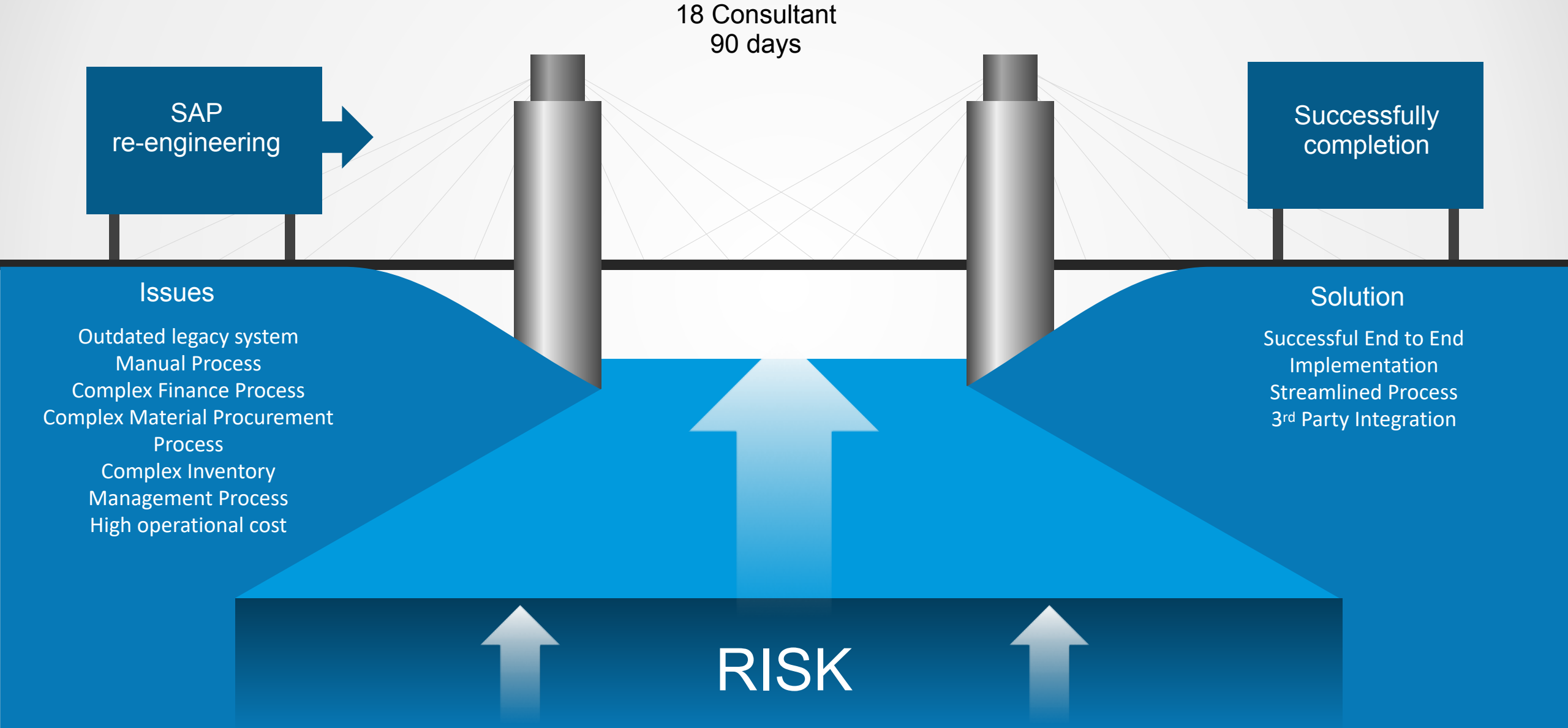
# Case Study – ERP Implementation



## **Objectives Achieved:**

- Close to industry standard implementation with minimum customization and cost-optimization way.
- Within 3 months we completed end to end implementation and went live.
- Complete data migration from the legacy system to new ERP system and decommissioned the legacy systems and saved the maintenance cost on legacy system.
- Third party software such as HMIS is integrated with SAP in a proper manner.

# Case Study – Summary



18 Consultant  
90 days

SAP  
re-engineering

Successfully  
completion

## Issues

- Outdated legacy system
- Manual Process
- Complex Finance Process
- Complex Material Procurement Process
- Complex Inventory Management Process
- High operational cost

## Solution

- Successful End to End Implementation
- Streamlined Process
- 3rd Party Integration

RISK

# Case Study- ERP Implementation



**Client:** Transafe Services Ltd.

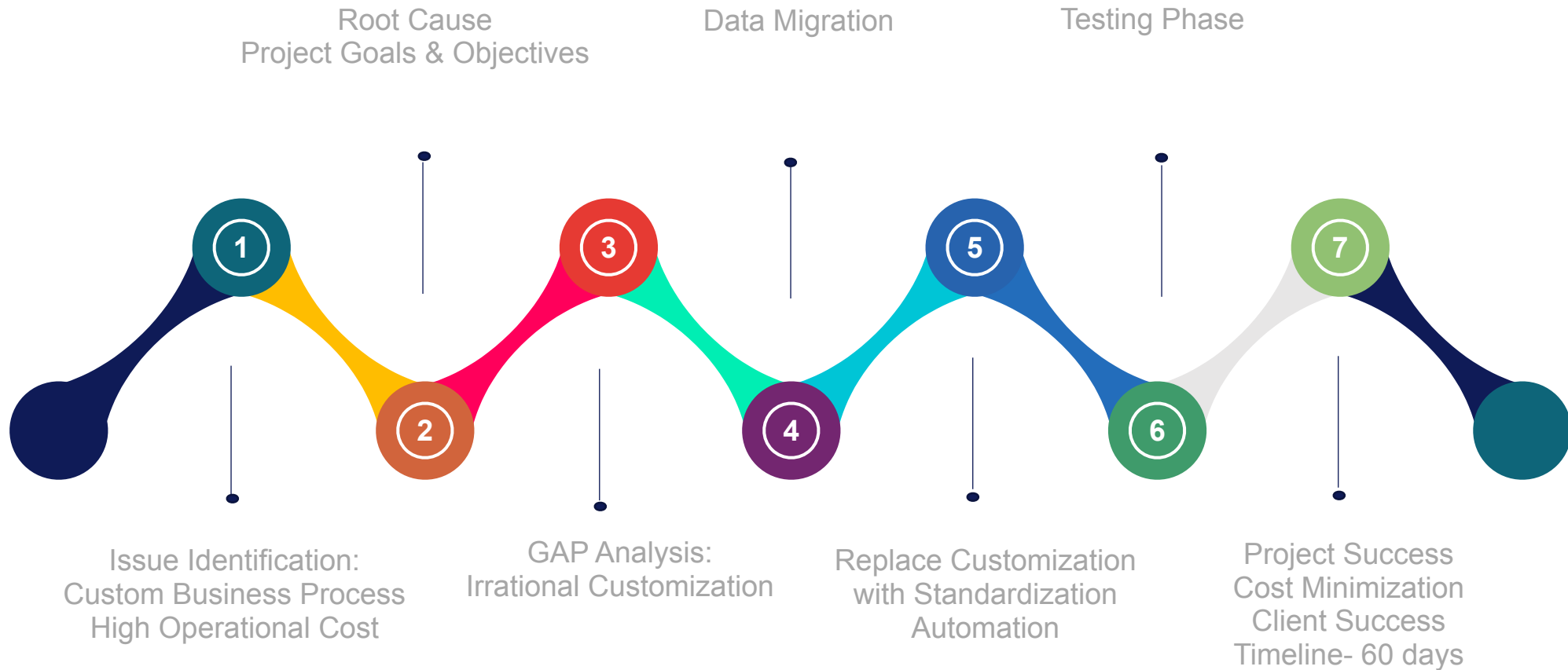
**Client's Core Business:** It is basically a container manufacturing industry and provided services to many Government, Public Sector and Private Sector organization.

**Problem Statement:** TSL implemented SAP few years ago, but the entire landscape of that system was not maintained properly. It was a single landscape system so that it was difficult for business to run the SAP system smoothly and also entire business process was maintained in customize way. TSL stakeholders decided to engage NYX to get rid of from the situation and make the system standard.

## Impact on Business:

- Business had to continue using the customize system.
- Data security issue.
- Due to one system everything was going on in risky manner.
- Many business process was not mapped properly.
- The engaged vendor cost was very high, which was impacting operational cost.

# Case Study – ERP Implementation



# Case Study – ERP Implementation



## **NYX's Approach:**

- Root cause analysis to identify the GAP for every business process.
- System Landscape has been maintained in the standard manner.
- Business process mapping and the deviation from the industry standards.
- Reducing the customization by changing the business process close to industry standard and mitigated the risk by the training to use on industry standards.
- Some automation in major finance process like vendor management, Supplier payment, Bank reconciliation, salary accounting to ease user involvement in those process.
- Senior & Junior Consultant combination we have implemented this project with minimum cost.

# Case Study – ERP Implementation



## Objectives Achieved:


- Close to industry standard landscape and business process with minimum customization and cost-optimization way.
- Within 2 months we mitigated those GAPS as per business processes.
- Complete data migration from the legacy system to new ERP system and decommissioned the legacy systems and saved the maintenance cost on legacy system.


# Thank You For Your Attention



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